

# NETWORKING BEFORE DURING & AFTER

Why do you want to network?

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How can your network help you reach your goal?

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

## YOUR PITCH

NETWORK EVENTS TO ATTEND

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

RESULTS - NEW CONTACTS

- BUSINESS CARDS GIVEN
- BUSINESS CARDS COLLECTED
- MEETING SCHEDULED
- REFERRAL

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